



MISSOURI AUTO DEALER TRAINING MANUAL (3rd EDITION)



This is our third Edition printing of this manual. MIADA welcomes your comments regarding any changes or additions to this Manual. We will notify Manual purchasers in the fall of the year for update availability.

- **16 Chapters (over 420 pages)**
- **How to get a Dealers License** (For new licensees)
- **Setting up a Dealers Office** (For new licensees)
- **Methods to reduce your vulnerability to lawsuits & Fines**
- **Missouri Dealer Statutes** (Missouri Statutes are shown with practical commentary)
- **Federal Regulations** (FTC Used Car Rule, GLB Privacy Act, Truth in Lending, Equal Credit Opportunity Act, Patriot Act, Bank Secrecy Act, Federal Safeguards Rule, Soldiers and Sailors Civil Relief Act, and other regulations with practical explanation and commentary.)
- **Financing Statutes and Rules** (With practical Commentary)
- **Repossession statutes and Rules** (With practical commentary on the business of repossessing vehicles along with statutes and detailed explanation of **Right to Cure procedures.**)
- **Vehicle Titling** (With statutes and practical commentary on title application, repossession titles, title brands, and much more.)
- **Sample Dealer Forms Included**
- **Dealer Training Seminar Handbook Included** (Can be used as a self tutorial by following the presentation and finding the answers to the various topics by referring to the respective chapter in the manual. However, we strongly recommend that you attend the educational seminar with this manual.)

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